

# Who's in Control?





Ever see one of these before?  
Of course you have. It's a PERSON.  
They come in all shapes and sizes.  
You're a person and so am I.

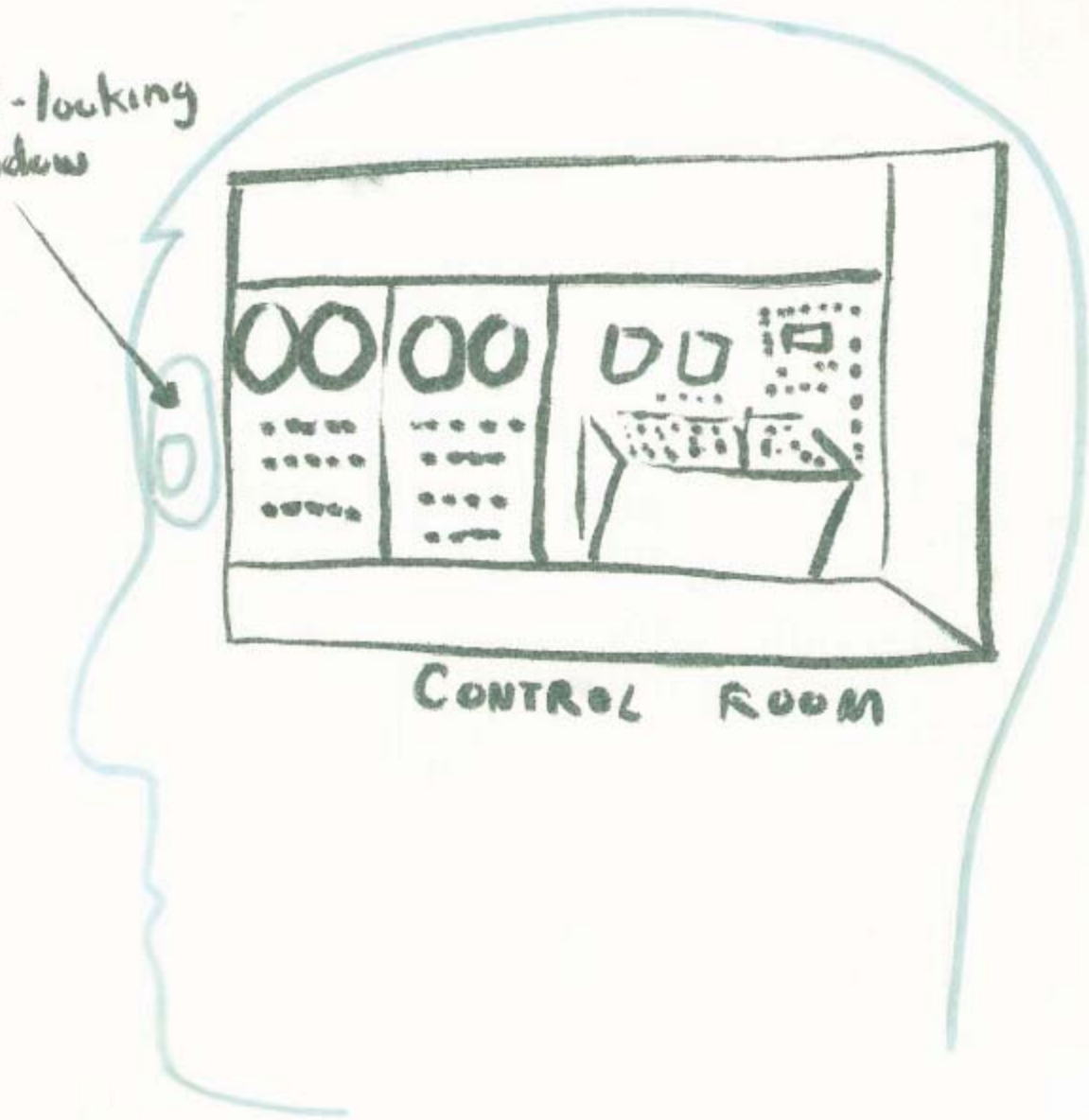
People are WEIRD

Some people are so WEIRD that  
it is believed that they are under  
the control of ALIENS



This might not be true however.  
It is possible that there's something  
funny in the CONTROL ROOM

forward-looking  
window



CONTROL ROOM

Problems in the control room  
usually come from the fact that  
there isn't just one little man  
in control but **2** !!!

These are the characters you  
will find:

a) The conscious processes.



This little feller is highly  
intelligent and aware.

When you speak to a person  
about abstract concepts,  
philosophy, reason, principles, +  
morals, it is he who will  
handle the correspondence

\*as long as the subject is  
not connected to the  
self-interests of the person!

## b) The unconscious processes



This brute is a cavewoman, or even an animal. He is left over from when we were cavemen and animals. His interests are food, sex and the selfish promotion of his own interests.

He doesn't give a **DAMN!**

about anything else or anyone else and doesn't think about what he is doing.

Now the trouble is that both these characters would love to be in control and so they are in



Most human behavior is the product of these two grappling for the steering wheel



(Needless to say, if this is going on in your control room you will be steering an erratic path with little control)

## \* Important Note \*

+ . + . + . + . + . + . +

Do I need to say that an important reason for sorting out your control room is that if you don't, the continual misuse, grinding of the gears, and bumping into things will wear out your person before the warranty is up?

I don't need to say it?

You understood that point on your own?

All right then, I won't say it.

On to the next section



The only solution is to get these two to work together and that can only happen if the unconscious processes can be educated to drive in an appropriate way and leave behind the caveman ways they learned a long time ago.



"For God's sake indicate"

"- No, No, how many times do I have to remind you to use the brake !!???"

But don't think he'll learn to drive in a weekend. It is a lifetime's work because this guy is

**THICK !!**

You will have to train him to carry out your orders **UNTIL FURTHER NOTICE** and when the orders are to be changed he must learn to change quickly and efficiently.

Then you can trust him to carry on under normal conditions but even then you will have to keep an eye on him at all times.

This is the only real way to deal with control room conflict, and to become less

**W**e **I**R **d**

People attempt other ways but they don't work. To see some of these go on to the next section



# Section II

## Unsuccessful Strategies

1. Overcome the brute by force.



When this strategy is used the impression can be attained of control by the conscious processes. The trouble is that the brute is very strong and ~~is~~ it requires constant attention to keep him bound and gagged. This is the energy and attention which is vital to direct the daily activities of the organism. Every now + then, the brute will escape again and it will be 'very hard to recapture him. So, instead of directing his energies to the daily tasks, the conscious processes are still tied up constantly with his adversary.

## 2. Cut the communications lines



"Get back!!  
If you touch that knob  
you'll make fools of  
us both"



In this strategy, our adversaries chase each other around the control room as before, but by making it a priority to avoid taking any position or decision, it creates the impression that there is no problem. Nothing of the inner chaos is transmitted to the world and the world sees nothing amiss. This strategy doesn't work either because it is deceptive, because the person can't decide what to do unless told from outside, and, ultimately decisions do have to be made which are made just as chaotically (depending on who gets their hand on the knob) as is the real situation.

### 3. Abdicate



In this strategy, the conscious processes become so fed up with the smelly, irksome brute that they leave him to his devices and retire to a place where he will not come. Here he develops the thinking reasoning skills to a high degree, and when you talk to this person, the conscious processes handle the correspondence giving the impression of great sensitivity, awareness and development. However this fails as the conscious processes have little or no interest in any of the other activities of the person and these are run by the unconscious processes. Any conscious participation is grudgingly given when necessary from behind the magazine. When the crashes inevitably occur, the conscious processes come instantly to the fore to negotiate leaving the outside world utterly baffled over the huge gulf between words & actions.